# Title Production? It's Complicated.

- From the Atlantic to the Pacific, Geographies are Complicated. There are over 3,100 counties and county-equivalents in the United States that we must navigate.
- Public records are complicated. There are Judicial Courts, Probate Courts, District Courts, Municipal Courts, Federal Courts, Taxing Authorities, etc. Many do the same thing but have different names and procedures we must maneuver.
- Procurement is complicated. There are disparate data sources that have to come together accurately in order to produce reliable title evidence. Fishing for all of this search data is done via plant subscriptions, online websites, feet on the street, abstract networks or a combination thereof.
- Products are complicated. There are insured products and uninsured products. The depth of the search varies by customer, transaction type, statute or custom. For smooth sailing, we need to know what to use when and where all while instilling quality in our product.
- Delivery is complicated. There are many vessels for title
  production on the market today, all of which require specific
  coding for software integrations. We need to consistently
  meet aggressive turn times in fluctuating volume swells all
  while trying to differentiate in otherwise competitive oceans.

# TitleWave Simplifies the Complicated.

- Our production footprint allows you to grow and expand your business, gain access to talent for scalability, and compete at a local, regional or national level coast to coast.
- Our customer oriented subject matter expertise will be there to steer your operation when in unchartered territory.
- Our predictable turn times and quality products are your safety net to reducing risk.
- Our infused integration eliminates rekeying and creates efficiencies to reduce your production costs and soften the impacts of volume surges.
- · Grab your keyboard and RIDE THE WAVE!

#### **States We Service**

Indiana

Illinois

Georgia

Kansas

Kentucky

Maryland

Michigan

Minnesota

Mississippi

New Jersey

Ohio

Pennsylvania

South Carolina

Tennessee

Virginia

Wisconsin



Customer Service **833-638-7696** 

For more information, visit our National Page at www.titlewaveres.com

If you are already a customer, order at www.titlewaye.net











### Quality

- Overall staff averages 15 years experience.
   Commercial examiners average over 20 years experience.
- Comply with search standards set by the Fidelity National Family of Underwriters.
- Annual internal audits by Fidelity National Title Admin.
- Access to experienced underwriters at state and regional levels.



### Manage Order & Cost Fluctuations

- Think of TitleWave as an extension of your title production department.
- Use TitleWave to better manage order spikes, large projects, vacations, and unplanned absences.
- Save time, money and stress related to workforce management, especially during the peaks and valleys of the typical seasonal business cycle.
- Change from fixed to variable cost model.
   Simplify financial budgets, business plans and projections.



#### **Business Growth**

- TitleWave can assist you with all of your expansion plans, whether it's additional counties or states where you are licensed.
- As you know, it takes time and effort to recruit and train new employees or find qualified outside abstractors or examiners.
- TitleWave has an experienced network of inhouse and outside title examiners covering all counties across our footprint.



### Easy To Use

- Easy on-boarding three easy steps.
  - Complete TitleWave access form
  - 30 minute webinar if needed
  - Place order on-line at www.titlewaveres.com or directly through SP 360 or RQ ClosingMarket
- Easy to follow job-aids and tutorials available on TitleWave website.
- Only pay for what you use. No commitment of business or monthly minimums.



## **Efficiency Improvements**

- Reduce typing time and costs. The TSR is a typed search report in a commitment ready format for your examiners. This allows a Fidelity Family commitment to be created through our website with one click of a button.
- As a trading partner of SoftPro and Ramquest, TitleWave is fully integrated with these programs by utilizing SoftPro 360 and Closing Market respectively.
- TitleWave has an integration platform with the most popular closing software systems. Here are a few: ResWare, LandTech, Title Express, Closers Choice, and Qualia.



#### Customization

- TitleWave is very customizable. Each customer has a unique profile built for their specific requirements and needs (e.g. longer search period, copy requirements, etc).
- Customers have the ability to communicate specific requirements on an individual order.

 The Customer determines how they want to use TitleWave. Some use TitleWave for overflow, vacations, projects or specific counties only, whereas others use TitleWave as complete back-office title production solution.



## Vendor Management

- Experienced vendor management team responsible for identifying and vetting outside title searchers and abstractors.
- Consistently track orders for quality, turn-times and cost.
- All outside searchers and abstractors are required to meet minimum Company approved search standards and carry E&O insurance. All approved vendors must sign a Service Provider Agreement which addresses expectations and confidentiality.



### **BCP-Disaster Recovery**

- All orders processed in TitleWave are retained indefinitely. TSR, search package and all supporting docs are retained and can easily be imported back into your system in the event of a file failure.
- Access to orders 24/7 as long as you have an internet connection.
- All servers holding TitleWave data are redundantly backed-up and TitleWave data is never purged.



#### **Best Practices**

- · Fidelity Agency Best Practices Compliant.
- Approved title production vendor of Fidelity National Title Group.



